

# JED ENGLUND

26 Exeter Lane • Wilton, CT • 617-957-1430 • jed.englund@gmail.com

---

September 4, 2020

Mr. Jeffrey Rutishauser  
Chairman, Wilton Board of Finance  
Wilton Town Hall  
238 Danbury Road  
Wilton, CT 06897

Dear Mr. Rutishauser,

I am writing to request your consideration of my candidacy for the Wilton Board of Finance.

Relevant to this role, I have extensive experience in financial management, municipal finance, pensions and collective bargaining agreements, financial and operational controls. I began my career in a capital markets group on a municipal bond trading desk. After attending business school, I was part of the team that restructured General Motors and subsequently lead the company's public offering. Following that experience, I worked in restructuring and advised businesses addressing their most complex and critical challenges. In this role, I collaborated with represented labor forces, worked with Public Private Partnerships and addressed pension liabilities. More recently, I have held financial leadership positions at early- to growth-stage companies, developing financial strategy, raising capital and building finance departments.

I am a 10-year resident of Wilton. My wife and I have two children, one at Miller Driscoll and one starting kindergarten next year. Given my personal ties to Wilton, I have a vested and long-term interest in the financial health of our town. A key priority for our town will be to maintain and invest in our strong school system and outstanding town services. The constrained growth in Wilton's residential property values, a modest commercial base, declining enrollment trends in Wilton schools and Connecticut's strained overall financial condition present challenges for our town. It is critical that Wilton continues to take a measured approach to investment in our community while being objective about costs and available resources. Wilton can remain balanced in supporting our schools and services while being mindful of Wilton taxpayers.

My family and I are committed to this community. I would like to offer my experience in finance to help this town continue to grow and maintain its financial health.

Thank you for your time and consideration,

Jed Englund

# JED ENGLUND

Wilton, CT • 617-957-1430 • jed.englund@gmail.com

---

## EXPERIENCE

- 6/19 to Present **T-REX, INC.** New York, NY
- Develop, manage and scale finance function and lead the business strategy and planning of a venture capital backed and high growth stage company.
  - Provide leadership with financial strategy and analytical support to enable informed decisions, manage risks, maximize opportunities and achieve business objectives.
- 11/18 to 5/19 **SIMPLISAFE, INC.** Boston, MA
- Provided leadership in the development of management reporting and financial forecasts, and the presentation and interpretation of key metrics for executives, investors and lenders of a private equity controlled company.
- 12/17 – 9/18 **TRIAX TECHNOLOGIES, INC.** Norwalk, CT
- Built and supervised finance department to provide both strategic leadership and sound controls for a growth stage company.
- 1/17 -12/17 **DATTO, INC.** Norwalk, CT
- Selected to deal team responsible for all phases of sale to a private equity sponsor, realizing Connecticut's first +\$1 billion valuation for a startup.
  - Responsible for the global budgeting and forecasting process, including long term strategic plans, defining and reporting on key performance metrics (KPIs), and providing analysis on the financial performance.
- 2011 - 2016 **ZOLFO COOPER, LLC** New York, NY  
*Creditor Advisory and Restructuring Group*
- Financial advisory and interim management firm, which led the Enron turnaround.
  - Advised businesses addressing their most complex and critical challenges.
  - Clients included companies, corporate boards, private equity firms and others.
- 2010 - 2011 **GENERAL MOTORS** New York, NY  
*New York Treasurers' Office*
- Team responsible for GM's turnaround and 2010 Initial Public Offering, then the largest IPO in U.S. history
  - Rotational program offering an array of experiences in Corporate Finance designed to train senior executives
  - Focus on strategic initiatives and core treasury activities to develop and execute corporate transactions
- 2005 - 2008 **BOSTON PRIVATE BANK & TRUST COMPANY** Boston, MA  
*Investment Management & Trust, Equity Research Department*
- Served on Investment Policy Committee to manage \$2.8 billion in equity and fixed income securities
- 2002 - 2005 **FIDELITY INVESTMENTS** Boston, MA  
*Fidelity Capital Markets*
- Earned one of two full time offers from Management Talent Development Rotational Program
  - Management talent development rotational program - Fixed Income Trading, Syndicate, and Equity Ops
- 

## EDUCATION

- 2008 - 2010 **TUCK SCHOOL OF BUSINESS AT DARTMOUTH** Hanover, NH  
Master of Business Administration, June 2010
- Awarded Fellowships in both Cohen Leadership Development Program and Career Development Office
- 1998 - 2002 **BOWDOIN COLLEGE** Brunswick, ME  
Bachelor of Arts, History, 2002
- Marshall for College President Inauguration. Recognized for exceptional commitment to community service
  - Varsity Lacrosse. Four-year Varsity team member. Won 2001 ECAC Division III Championship
- 

## VOLUNTEER LEADERSHIP

- 2010 - Present **TUCK SCHOOL OF BUSINESS AT DARTMOUTH** Hanover, NH  
Volunteer, Tuck Annual Giving; Lead fundraising for operating budget