

June 21, 2021

## To: Board of Selectmen

From: Anne Kelly Lenz
Re: FY2021 operating expenses are forecasted to be under budget by $\$ \mathbf{8 0 0 , 0 0 0}$ as of May 31, 2021.
Net employee related savings are forecasted at approximately $\$ 500,000$. Although the police and fire departments incurred high overtime due to required shift coverage for COVID quarantines and vacancies and to address Tropical Storm ISIAS, those costs were more than offset by all departments' medical benefit savings due to the transfer to the State Partnership Plan, vacancies and changes in selection plus wage savings due to vacancies and new hires at a lower wage scale. See details below.

As previously shared and discussed we had savings from rebidding our business insurances and overbudgeting for electricity. These savings plus other savings allowed us to fund new projects previously approved by the Board.

This forecast has not been adjusted for expenses that may qualify for reimbursement under the American Rescue Plan and FEMA. As we end the year, we will close out purchase orders and account for any additional realized savings. As such, the June 30 forecast may include additional savings.

FY2021 operating capital is forecasted to be under budget by $\$ 180,000$, which was previously provided to the Board of Finance for their use in calculating the FY2022 mill rate.

| \$ | 600,000 | Medical Savings-State Plan, Vacancies, Replacements \& Selection |
| :---: | :---: | :---: |
| \$ | 490,000 | Employee Salary Savings-Vacancies |
| \$ | $(590,000)$ | Excess Employee Overtime-COVID, ISAIS, + vacancy coverage |
| \$ | 500,000 | Employee Related |
| \$ | 120,000 | Building repairs-deferred due to COVID |
| \$ | 110,000 | Business Ins-Rebid |
| \$ | 67,000 | Electricity-overbudgeted-corrected for FY2022 \& Higher VNM credits |
| \$ | 88,000 | All other, net savings |
| \$ | $(10,000)$ | Lightening Detection-Unbudgeted |
| \$ | $(25,000)$ | Dome Study |
| \$ | $(50,000)$ | Schencks Island Parking lot, unbudgeted |
| \$ | 300,000 | Non-Employee |
| \$ | 800,000 | Total Savings |


|  | FY 20 Actual YTD | FY 21 <br> Amended <br> Budget | FY 21 Actual YTD | FY 21 Actual <br> YTD to <br> Amended <br> Budget <br> Fav/(Unfav) | FY 21 Forecast | FY 21 Actual to <br> Amended <br> Budget <br> Fav/(Unfav) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |
| Taxes | 121,647,530 | 116,715,634 | 117,940,713 | 1,225,079 | 117,946,213 | 1,230,579 |
| Education | 1,984,975 | 207 | 1,879,063 | 1,878,856 | 556,749 | 556,542 |
| Town Intergovernmental | 808,195 | 780,961 | 806,620 | 25,659 | 808,991 | 28,030 |
| Licenses, Permits \& Fees | 1,738,845 | 1,142,675 | 2,497,152 | 1,354,477 | 2,518,377 | 1,375,702 |
| Other Revenues | 648,946 | 485,433 | 682,366 | 196,933 | 795,800 | 310,367 |
| Interest | 616,314 | 390,000 | 84,174 | $(305,826)$ | 84,800 | $(305,200)$ |
| Investments | 83,867 | 10,000 | $(34,926)$ | $(44,926)$ | $(34,926)$ | 44,926 |
|  | 127,528,672 | 119,524,910 | 123,855,163 | 4,330,253 | 122,676,004 | 3,240,946 |
| Expense |  |  |  |  |  |  |
| Debt Service | 10,165,296 | 9,015,040 | 9,566,752 | $(551,712)$ | 8,989,110 | 25,930 |
| Board of Education | 82,464,031 | 82,344,563 | 82,102,285 | 242,278 | 82,344,563 | - |
| Board of Selectmen | 31,737,317 | 32,097,312 | 28,781,918 | 3,289,574 | 31,297,312 | 800,000 |
| Board of Selectmen Capital | 1,348,289 | 2,163,782 | 433,655 | 1,730,127 | 1,983,782 | 180,000 |
| Charter Authority | - | 2,969,160 | - | 2,969,160 | - | 2,969,160 |
|  | 125,714,933 | 128,589,857 | 120,884,610 | 7,679,427 | 124,614,767 | 3,975,090 |

