

**Sanitary Equipment Co. Inc.
25 Industry Drive
West Haven, Connecticut 06516**



November 29, 2022

Subject: Invitation to bid Vac Con Titan Combination Vacuum / Jet Truck

Thank you for the opportunity to bid this piece of equipment for the Town of Wilton. Please note that Sanitary Equipment Co. meets all bid specifications set forth by the Town of Wilton for the Vac Con Titan Combination Vacuum / Jet Truck.

If there are any questions or concerns, please contact me at any of the following information below.

Mike Gregory

Sales Representative

☎ Office: 203-933-9599

☎ Cell: 203-747-0858

☎ Fax: 203-933-4271

✉ mike@sanitaryequipment.com

🌐 www.sanitaryequipment.com



Company Introduction:

We are a 2nd generation family owned company that has been in the Municipal Equipment sales and service industry for over 48 years in Connecticut. We specialize in Sewer Equipment, Sweepers, Refuse and Recycling Equipment.

Each of our 10 service technicians has been factory trained using state of the art programs and training aids. Our service vehicles are all equipped with welding & fabrication capabilities. Each has their own stock of parts to handle almost any hydraulic, mechanical, or electrical service quickly and efficiently without having to return the next day with the correct parts.

We have 7 salesmen on the road visiting customers and sites 5 days a week. Two of the salesmen are dedicated to strictly on road parts sales. Inside our parts dept has 5 people to answer calls and fill orders as we ship parts nationwide.

Our parts department has in stock on site over \$950,000.00 of inventory barcoded, cataloged and computerized. Including 18 different manufacturer's parts for equipment including hydraulic cylinders and pumps. Our belief is "if we don't have it in stock we can't sell it." We are Factory Trained for Sales & Service for all our brands of Equipment that we represent.

Our 32,000 square foot service facility has a complete hydraulic service department that can rebuild, fabricate and service cylinders, pumps and hoses of any type "in house" saving valuable time in a crisis situation.

In addition to our main facility in West Haven Ct we have a second full service & parts facility in Stoughton Ma to service our northern customers with better proficiency.

We are just phone call away-24 hours a day, 7 days a week, 365 days a year servicing all of Connecticut, Massachusetts, Rhode Island, Vermont, New Hampshire and Maine.

John Gregory,

A handwritten signature in black ink, appearing to read "J. Gregory", is written over a faint, stylized graphic element.

Vice President
Sanitary Equipment Company, Inc.

QUOTE



Date: **November 29, 2022**

Mike Gregory (22)

Phone 203-747-0858

mike@sanitaryequipment.com

Ref #

Quote for:
Town of Wilton

Subject:
Vac Con Titan Combination Jet /
Vacuum Truck

238 Danbury Rd
Wilton, CT 06897

| Line | QTY | DESCRIPTION | AMOUNT |
|------|------|--|---------------------|
| 1.) | 1.00 | Vac Con Titan G2 VT312E/1300 LHA-P (TITAN PACKAGE) | \$498,651.00 |
| 2.) | | Titan Package Including all standard equipment | Included |
| 3.) | | AQD Fan drive for Titan | Included |
| 4.) | | 10' Aluminum telescoping boom with pendant control station | Included |
| 5.) | | Front mounted articulating to driver's side hose reel, 500' x 1" capacity | Included |
| 6.) | | 25' aluminum intake hose (1 - 3', 2-5', 1-6' and 1-6.5' catch basin nozzle) | Included |
| 7.) | | 60 GPM @ 3000 PSI Giant water pump system | Included |
| 8.) | | John Deere 4 CYL tier 4 diesel auxiliary engine | Included |
| 9.) | | Omnibus Precision Power System (OPP)-Electronic Controller System | Included |
| 10.) | | Dump high option & Rear splash guard | Included |
| 11.) | | 50' Capacity retractable hand gun hose reel | Included |
| 12.) | | Hydro-excavation system | Included |
| 13.) | | Winter recirculating system for rodder hose | Included |
| 14.) | | Debris body "Power Flush" system, 8 jets | Included |
| 15.) | | 24" x 18" x 18" Aluminum rear tool boxes purge system | Included |
| 16.) | | Centrifugal compressor quiet silencer | Included |
| 17.) | | Boom Headache Rack - Chassis Frame Mounted | Included |
| 18.) | | Remote boom grease zerk assembly | Included |
| 19.) | | Remote debris tank grease assembly | Included |
| 20.) | | LED 4 Strobes - (2) front bumper, (2) rear bumper | Included |
| 21.) | | LED Arrow Board - Whelen TA1251NF1 | Included |
| 22.) | | Electronic Titan Style Water Level Gauge | Included |
| 23.) | | Paint Module: Elite Deep Blue (PPG Code: 918377) | Included |
| 24.) | | Reflective striping: White | Included |
| | | ** OPTIONS AVAILABLE ** | |
| | QTY | Unless a QTY is entered on the left, the items below are an ADDITIONAL COST | |
| 25.) | | FR 114SD/WS 4700: 3yrs./200,000mi. ext. warranty: | \$ 0.00 Addl P+L |
| 26.) | | Includes- 3yrs. towing, Cummins-ISL370 3yr./150,000mi. (PP1 W/Aftertreatment) | \$ 0.00 Addl P+L |
| 27.) | | Allison 3000 5yrs./UNLmi. (Requires TrandSynd Synthetic Transmission Fluid) | \$ 0.00 Addl P+L |
| 28.) | | | |
| 29.) | | | |

SUBTOTAL w/ SELECTED OPTIONS \$ 498,651.00

QUOTE NOTES:

Please note this truck is ready to start the PDI and delivery process immediately after a purchase order can be issued.

Please see the below spec list for a full breakdown of options that couldn't fit on the above quote.

Thank You for the Opportunity to Quote our Products and Services

TAX RATE

SALES TAX **EXEMPT**

\$ -

\$ -

TOTAL \$ 498,651.00

If This proposal is Accepted Please Sign Below and Fax Back

Accepted By: _____ Company: _____ Date: _____

Thank you, for the opportunity to quote you on your service needs



11/1/2022

SOURCEWELL TITAN COMBINATION JET/VACUUM SEWER CLEANER

SOURCEWELL CONTRACT: 101221-VAC

Customer: TOWN OF WILTON

Shipping: CONNECTICUT

| Requirement Specification | |
|---|------------------------|
| Combination jet/vacuum sewer cleaner with all standard equipment TAQD312HE/1300 (TITAN PACKAGE) | \$291,976.67 |
| Upgrade Model to Titan G2 VT312E/1300 LHA-P | Included in base price |
| Freightliner model 114SD chassis with a 370HP engine, 6 x 4, 66,000GVWR, Allison 3000RDS transmission | \$111,018.00 |
| Body mounting on Chassis | Included in base price |
| Titan Package Including all standard equipment | Included in base price |
| AQD Fan drive for Titan | Included in base price |
| 10' Aluminum telescoping boom with pendant control station | \$16,832.00 |
| Front mounted articulating to driver's side hose reel, 500' x 1" capacity | \$6,669.00 |
| 25' aluminum intake hose (1 - 3', 2-5', 1-6' and 1-6.5' catch basin nozzle) with locking quick clamps | \$582.00 |
| Sealed and locking tool boxes | \$134.00 |
| Zink, PPG paint - line on process, "aircraft-grade" primer | \$223.00 |
| 12 month standard warranty on module | Included in base price |
| 5# fire extinguisher | \$126.00 |
| Set of triangles | \$232.00 |
| 5 year centrifugal compressor (fans) warranty | Included in base price |
| 2 year water pump warranty | Included in base price |

| Requirement Specification | |
|--|------------------------|
| 5 year water pump drive warranty | Included in base price |
| 500' x 1" Jet rodder hose | \$549.00 |
| 60 GPM @ 3000 PSI Giant water pump system with a JD 4 CYL tier 4 diesel auxiliary engine | \$41,951.00 |
| Dump high option | \$548.00 |
| Rear splash guard | \$2,335.00 |
| Omnibus Precision Power System (OPP)-Electronic Controller System | \$6,749.00 |
| 1/4" Turn ball valve | \$563.00 |
| 50' Capacity retractable hand gun hose reel | \$2,521.00 |
| Air purge system | \$1,029.00 |
| Winter recirculating system for rodder hose | \$1,271.00 |
| Debris body "Power Flush" system, 8 jets | \$2,387.00 |
| Hydro-excavation system | \$7,907.00 |
| Rear bumper assembly | \$2,169.00 |
| Water pump remote oil drain | \$333.00 |
| Winter recirculating connection for high pressure hand gun | \$549.00 |
| Hose footage counter | \$67.00 |
| Auxiliary engine remote oil drain | \$340.00 |
| Centrifugal compressor quiet silencer | \$4,274.00 |
| Boom Headache Rack - Chassis Frame Mounted | \$4,129.00 |
| Long handle storage/PVC | \$211.00 |
| Remote boom grease zerk assembly | \$2,937.00 |
| Remote debris tank grease assembly | \$3,165.00 |
| LED 4 Strobes - (2) front bumper, (2) rear bumper | \$2,350.00 |
| LED Arrow Board - Whelen TA1251NF1 | \$4,583.00 |

| Requirement Specification | |
|--|------------|
| LED Boom mounted flood lights with limb guard | \$905.00 |
| LED Rear mounted flood lights with limb guards | \$905.00 |
| LED strobes with limb guards. Rear debris tank mounted | \$1,140.00 |
| Midbody LED strobes | \$905.00 |
| Mirror mounted LED Strobe light with limb guard | \$1,140.00 |
| Front hose reel camera placement | \$679.00 |
| Electronic Titan Style Water Level Gauge | \$1,898.00 |
| Rear mounted tow hooks | \$435.00 |
| Wireless remote control | \$5,711.00 |
| Traffic camera with color monitor | \$1,467.00 |
| Electromagnet for outrigger leg | \$5,987.00 |
| Hand gun assembly (2) handle with adjustable spray | \$147.00 |
| 6" Knife valve in lieu of 5" Butterfly | \$1,022.00 |
| Variable flow valve | \$532.00 |
| Lazy Susan pipe rack | \$1,097.00 |
| Paint chassis hood flat black | \$946.00 |
| Remote transfer case engagement | \$2,106.00 |
| 1" x 15' leader hose | \$499.00 |
| 24" x 18" x 18" Aluminum rear tool boxes | \$2,035.00 |
| Aluminum storage boxes | \$737.00 |
| 3' x 8" Clear Demo Tube | \$710.00 |
| 8" Quick clamp, spare | \$49.00 |
| Paint Module: Elite Deep Blue (PPG Code: 918377) | \$679.00 |
| Reflective striping: White | \$679.00 |

| Requirement Specification | |
|--|------------------------|
| Ripsaw Hydro-XNozzle | \$600.00 |
| ICC lighting | \$337.00 |
| Local dealer pre delivery and inspection | Included in base price |
| On site customer training | Included in base price |
| 10% DISCOUNT TO SOURCEWELL MEMBER | \$55,405.67 |
| TOTAL PRICE OFFERED TO SOURCEWELL MEMBER | \$498,651.00 |

Vac-Con #101221-VAC

Pricing for contract #101221-VAC offers Sourcewell participating agencies the following discounts:

- Up to 10% discount off list price, depending upon unit and/or accessory
- In addition to the discount off MSRP, Sourcewell participating entities can also qualify for a volume discount of 3% off of the base unit discounted price for a single purchase order for four or more units



W a r r a n t y - Dual Engine Fan

VAC-CON, as seller, warrants all equipment manufactured by it and bearing its name shall be free from defects in material and workmanship, under normal use and service as determined by us, for a period of (12) twelve months from the date of delivery to the first retail purchaser.

Should any equipment or part of such equipment sold hereunder prove to be defective in material or workmanship within said period, and be returned to Seller's factory no later than 15 days after the expiration date of the warranty, transportation charges prepaid by the Buyer, and upon examination be found to be defective, such part will be replaced at the factory by the Seller free of charge, but the Seller shall be under no further liability in respect to such warranty. It is expressly understood that the Seller's liability is limited to furnishing of such replacement parts within a reasonable length of time and that the Seller will not be liable for any damages, losses or expenses arising in connection with the use of or inability to use the unit(s), including but not limited to, injuries to persons or damage to property, loss of profits or anticipated profits, or loss of vehicle use. Buyer shall be responsible for the payment of duties or taxes on warranty parts, if applicable. The Seller shall be under no liability because of normal wear and tear of operation or maintenance contrary to the manufacturer's official Operator's Manual. The Buyer accepts any liability for damage or injury resulting from the removal or alteration of safety guards and safety precautions provided on the unit at the time of delivery. This warranty shall not apply and VAC-CON shall have no liability under it or otherwise if the unit shall have been injured by accident, careless handling or improper applications or if any repairs have been made to the unit by other than VAC-CON, its agents or employees.

Warranties covering major components not of VAC-CON manufacture (power plants, hydraulics, trucks, vacuum compressors, transmissions, electrical components, batteries, tires, etc.) are warranted by their respective manufacturers.

We give no warranty express or implied, as to description, quality, productiveness or any other matter and the Buyer hereby waives the right of refusal and return of the goods which is usually connected with non-warranty.

It is the sole responsibility of the purchaser to use this equipment in an appropriate application and a safe manner. VAC-CON assumes no responsibility or liability for its misuse.

FIVE (5) YEAR WARRANTY:

VAC-CON warrants that the fans, auxiliary engine water pump drive components (excluding engine and pump) and debris tank shall be free from defects in material and workmanship, under normal use and service as determined by the manufacturer, for a period of sixty (60) months (not pro-rated) from the date the unit is first placed into service.

TEN (10) YEAR WARRANTY:

VAC-CON warrants that the fresh water tanks shall be free from defects in material and workmanship, under normal use and service as determined by the manufacturer, for a period of one hundred twenty (120) months (not pro-rated) from the date the unit is first placed into service.

This warranty is not transferable.





Titan
VACCON

VACCON
Green Cove Springs, FL
US DOT 448416



Related Experiences and References:

**Please see the following page for a partial list of CT
Vac Con customer references**

**Please note SECI also has Vac Con units across
RI, MA, NH, VT, ME**

American Rooter

Bridgeport WPCA

Bristol DPW

Bristol WPCA

Cheshire DPW

CT DOT

DiCioccio Bros

East Hartford DPW

Enfield DPW

Enfield WPCA

Farmington WPCA

Glastonbury DPW

Manchester 8th District WPCA

Manchester Water & Sewer

Naugatuck DPW

Naval Submarine Base New London

Plainville DPW

Plainville WPCA

S&S Industries

Simsbury WPCA

Southington WPCA

Stafford Springs WPCA

Vernon WPCA

Wallingford WPCA

Waterbury DPW

Westport WPCA

Windham WPCA

Please see the next page containing 3 reference contacts from the above list.

Manchester Water & Sewer

Kyle Hopkins

(860) 647-3216

khopkins@manchesterct.gov

Wallingford WPCA

Dan Sullivan

(203) 949-2677

dan.sullivan@wallingfordct.gov

Farmington WPCA

Mark Batorski

(860) 675-2545

batorskim@farmington-ct.org