

## **Pension Discussion Guide**

Town of Wilton May 2021



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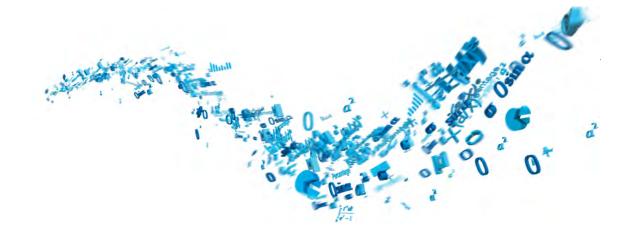
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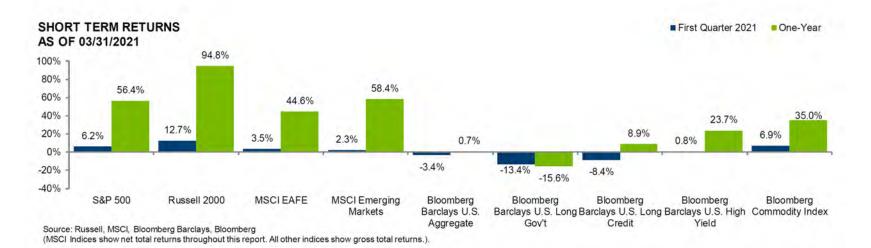


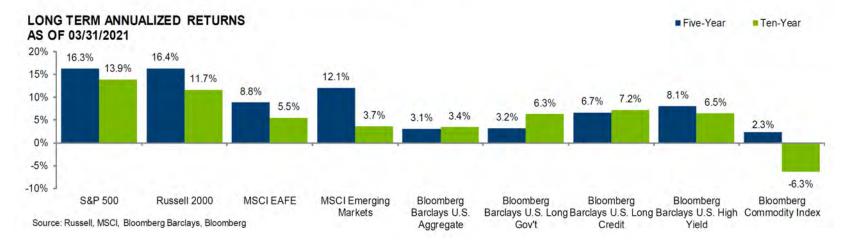


## **Executive Summary**



## Market Highlights







## Market Highlights

	Capital	Markets Retui	ns		
				Perio	d Ending 03/31/2
	First Quarter	1-Year	3-Year <sup>1</sup>	5-Year <sup>1</sup>	10-Year <sup>1</sup>
Equity		F 17 -			
MSCI All Country World IMI	5.14%	57.58%	11.90%	13.21%	9.15%
MSCI All Country World	4.57%	54.60%	12.07%	13.21%	9.14%
Dow Jones U.S. Total Stock Market	6.45%	62.68%	17.05%	16.60%	13.75%
Russell 3000	6.35%	62.53%	17.12%	16.64%	13.79%
S&P 500	6.17%	56.35%	16.78%	16.29%	13.91%
Russell 2000	12.70%	94.85%	14.76%	16.35%	11.68%
MSCI All Country World ex-U.S. IMI	3.77%	51.94%	6.51%	9.84%	5.11%
MSCI All Country World ex-U.S.	3.49%	49.41%	6.51%	9.76%	4.93%
MSCI EAFE	3.48%	44.57%	6.02%	8.85%	5.52%
MSCI EAFE (Local Currency)	7.59%	36.56%	7.07%	8.82%	7.50%
MSCI Emerging Markets	2.29%	58.39%	6.48%	12.07%	3.65%
Fixed Income		1000000		1000	
Bloomberg Barclays Global Aggregate	-4.46%	4.67%	2.80%	2.66%	2.23%
Bloomberg Barclays U.S. Aggregate	-3.37%	0.71%	4.65%	3.10%	3.44%
Bloomberg Barclays U.S. Long Gov't	-13.39%	-15.60%	5.84%	3.17%	6.30%
Bloomberg Barclays U.S. Long Credit	-8.39%	8.87%	7.48%	6.69%	7.23%
Bloomberg Barclays U.S. Long Gov't/Credit	-10.41%	-2.05%	7.14%	5.47%	6.98%
Bloomberg Barclays U.S. TIPS	-1.47%	7.54%	5.68%	3.86%	3.44%
Bloomberg Barclays U.S. High Yield	0.85%	23.72%	6.84%	8.06%	6.48%
Bloomberg Barclays Global Treasury ex U.S.	-5.93%	4.65%	0.89%	1.87%	1.10%
JP Morgan EMBI Global (Emerging Markets)	-4.74%	14.29%	3.87%	4.74%	5.35%
Commodities	1111				700
Bloomberg Commodity Index	6.92%	35.04%	-0.20%	2.31%	-6.28%
Goldman Sachs Commodity Index	13.55%	50.22%	-4.93%	1.18%	-8.60%
Hedge Funds		70.0	-	1000	-
HFRI Fund-Weighted Composite <sup>2</sup>	6.08%	34.11%	7.68%	7.53%	4.64%
HFRI Fund of Funds <sup>2</sup>	2.47%	24.56%	5.64%	5.74%	3.48%
Real Estate	2000	50000		3000	33.00
NAREIT U.S. Equity REITS	8.87%	37.78%	9.45%	5.33%	8.56%
FTSE Global Core Infrastructure Index	5.43%	27.55%	10.85%	9.81%	9.63%
Private Equity	3 3 3 3	2223	77.5		1000
Burgiss Private iQ Global Private Equity <sup>3</sup>		6.20%	11.83%	10.92%	12.93%

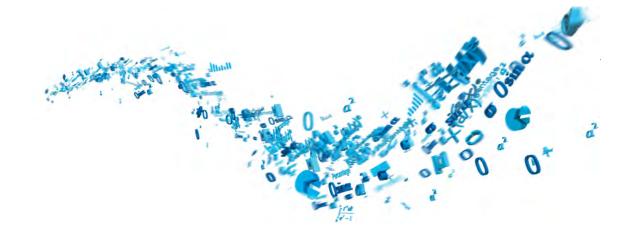
MSCI Indices show net total returns throughout this report. All other indices show gross total returns.



<sup>1</sup> Periods are annualized.

<sup>&</sup>lt;sup>2</sup> Latest 5 months of HFR data are estimated by HFR and may change in the future.

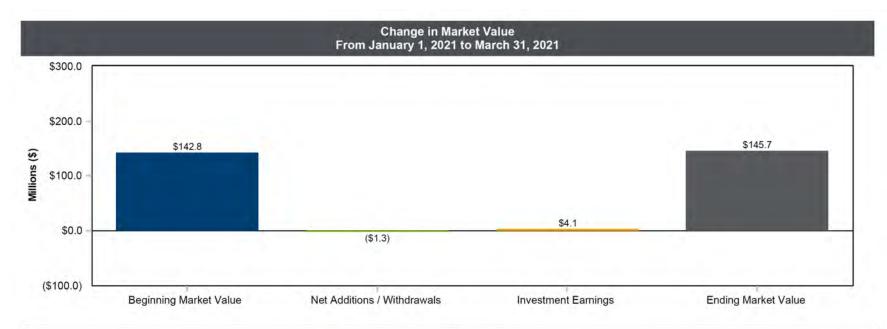
<sup>&</sup>lt;sup>3</sup> Burgiss Private iQ Global Private Equity data is as at June 30, 2020



## **Pension Performance Summary**



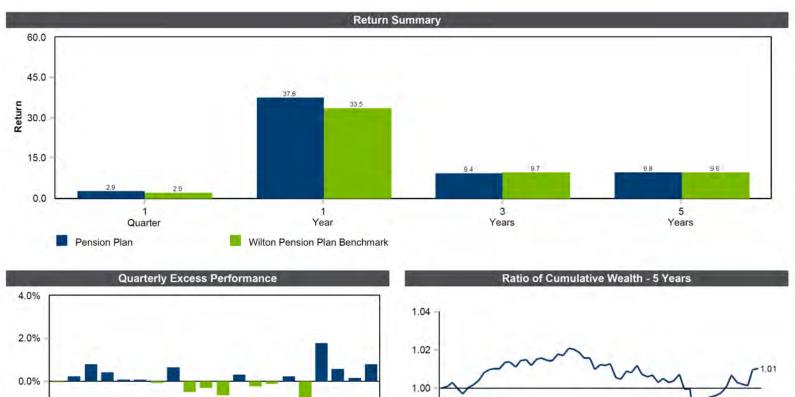
## **Total Plan Asset Summary**



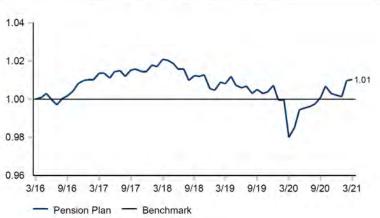
-	Sum	mary of Cash Flow		_
	1 Quarter	1 Year	Since Inception	Inception Date
Beginning Market Value	142,808,828	107,631,638	73,939,906	
+ Additions / Withdrawals	-1,261,126	-2,473,450	-5,143,377	
+ Investment Earnings	4,132,159	40,521,672	76,883,332	
= Ending Market Value	145,679,861	145,679,861	145,679,861	



## Total Plan Performance Summary



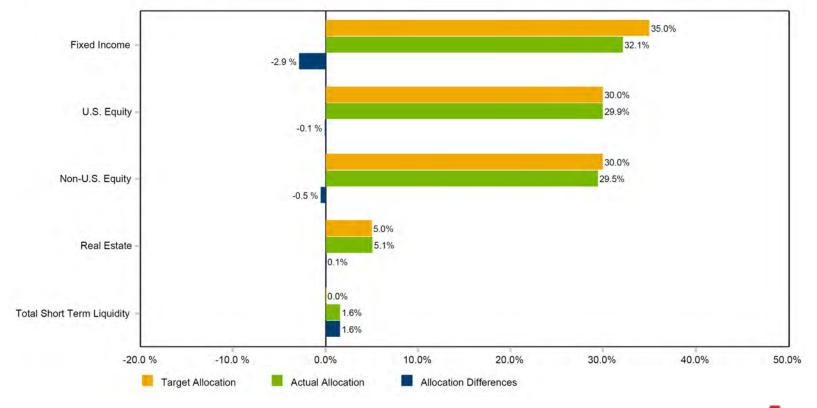






## Asset Allocation as of March 31, 2021

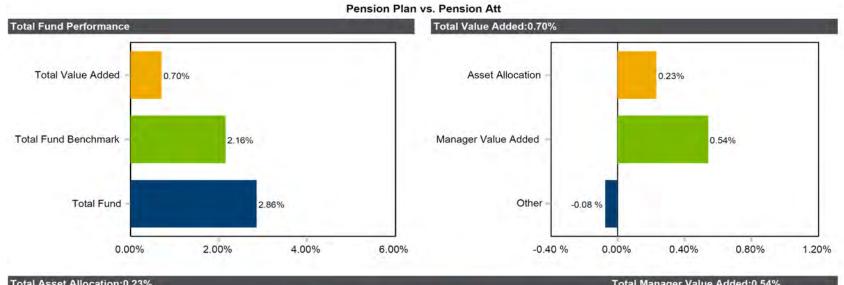
Transie I	Market Value (\$)	Current Allocation (%)	Target Allocation (%)	Differences (%)
Pension Plan	145,679,860.82	100.00	100.00	0.00
Fixed Income	46,833,084.16	32.15	35.00	-2.85
U.S. Equity	43,606,997.07	29.93	30.00	-0.07
Non-U.S. Equity	42,921,844.29	29.46	30.00	-0.54
Real Estate	7,366,228.40	5.06	5.00	0.06

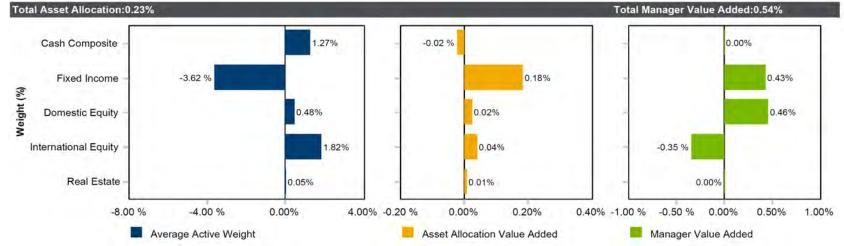




## Pension Total Fund Attribution:

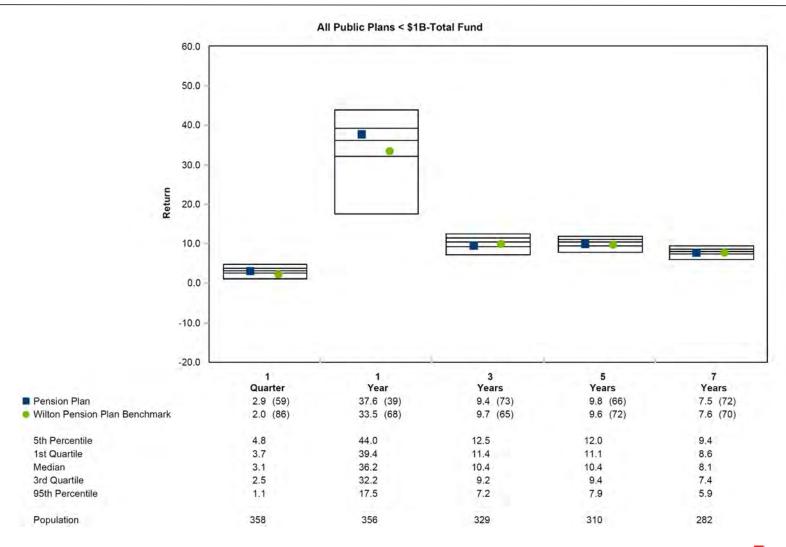
## 1 Quarter as of March 31, 2021





## Plan Sponsor Peer Group Analysis

As of March 31, 2021





## Performance as of March 31, 2021

	Α	llocation				P	erformance(%	6)		
	Market Value (\$)	%	Policy(%)	1 Quarter	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Date
Pension Plan	145,679,861	100.0	100.0	2.9	37.6	9.4	9.8	7.5	8.1	05/01/2012
Wilton Pension Plan Benchmark				2.0	33.5	9.7	9.6	7.6	8.2	
Fixed Income	46,833,084	32,1	35.0	-2.0	5.2	4.2	3.6	3.2	4.6	05/01/2008
Wilton Pension FI Hybrid BB				-3.7	0.9	4.2	3.0	3.0	4.1	
Vanguard Total Bond Market Index Instl	6,376,515	4.4		-3.6 (90)	0.6 (90)	4.6 (64)	3.1 (72)	4	3.0 (67)	12/01/2014
Blmbg. Barc. U.S. Aggregate				-3.4 (70)	0.7 (88)	4.7 (64)	3.1 (70)	-	3.0 (63)	
IM U.S. Broad Market Core Fixed Income (MF) Median				-3.0	4.3	4.9	3.5		3.2	
Metropolitan West Total Return Bond PI	14,870,198	10.2		-2.9 (54)	3.7 (80)	5.6 (26)	3.8 (76)	3.7 (54)	4.0 (32)	05/01/2012
Blmbg. Barc. U.S. Aggregate				-3.4 (80)	0.7 (100)	4.7 (84)	3.1 (96)	3.3 (81)	2.9 (96)	
IM U.S. Broad Market Core+ Fixed Income (MF) Median				-2.9	6.9	5.1	4.1	3.7	3.8	
PGIM Total Return Bond R6	7,620,460	5.2		-4.4 (97)	6.3 (58)	5.0 (60)	4.3 (39)	4	4.0 (25)	01/01/2015
Blmbg. Barc. U.S. Aggregate				-3.4 (80)	0.7 (100)	4.7 (84)	3.1 (96)	T 4	3.1 (91)	
IM U.S. Broad Market Core+ Fixed Income (MF) Median				-2.9	6.9	5.1	4.1	-	3.7	
PIMCO Income Fund	12,076,719	8.3		-0.2 (40)	-		-	18	1.3 (35)	12/01/2020
Blmbg. Barc. U.S. Aggregate				-3.4 (93)	-				-3.2 (97)	
IM Multi-Sector General Bond (MF) Median				-0.6		13.5	5-	-	0.7	
Apollo Total Return Fund	5,889,192	4.0		1.5 (9)	-		.2.	.4.	1.5 (9)	01/01/2021
50/50 ML Master II & Credit Suisse LLI				1.5 (10)	-	-	-	1.6	1.5 (10)	
IM Multi-Sector General Bond (MF) Median				-0.6		-	- 19	4	-0.6	
Aon Opportunistic Credit Fund*	2,682,632	1.8								
Cash Equivalents	2,269,075	1.6	0.0	0.0	0.0	1.2	0.9	0.7	0.5	05/01/2008
90 Day U.S. Treasury Bill				0.0	0.1	1.5	1.2	0.9	0.6	
Wells Fargo Government MM Fund	2,269,075	1.6		0.0	0.0	1.2	0.9	0.7	0.6	05/01/2012
90 Day U.S. Treasury Bill				0.0	0.1	1.5	1.2	0.9	0.7	



<sup>\*</sup>Aon Opportunistic Credit market values and returns are lagged by 1 quarter. The market value currently shown is as of the fund's inception within the Pension plan. No returns are shown as there are is no return data currently available.

<sup>\*\*</sup>Fund was added mid-quarter and does not have a full quarter's worth of returns.

## Performance as of March 31, 2021

	Al	location				F	Performance	(%)		
	Market Value (\$)	%	Policy(%)	1 Quarter	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Date
U.S. Equity	43,606,997	29.9	30.0	7.8	61.0	15.7	15.5	13.1	10.8	05/01/2008
Russell 3000 Index				6.3	62.5	17.1	16.6	13.4	11.0	
Vanguard Institutional Index Fund InstI	31,019,411	21.3		6.2 (13)	56.3 (7)	16.8 (15)	16.3 (14)	13.6 (10)	14.7 (9)	05/01/2012
S&P 500 Index	100/1000/1000			6.2 (14)	56.4 (6)	16.8 (7)	16.3 (6)	13.6 (4)	14.8 (4)	
IM S&P 500 Index (MF) Median				6.1	56.1	16.6	16.1	13.4	14.6	
Diamond Hill Small-Mid Cap Y	6,164,854	4.2		14.9 (49)	81.5 (30)	9.7 (48)	10.3 (61)	8.7 (52)	12.0 (29)	05/01/2012
Russell 2500 Value Index	114111111111111111111111111111111111111			16.8 (32)	87.5 (24)	10.9 (18)	12.2 (27)	8.7 (52)	11.6 (46)	
IM U.S. Mid Cap Value Equity (MF) Median				14.3	75.4	9.3	11.0	8.8	11.3	
Eaton Vance Atlanta Capital SMID Instl	6,422,732	4.4		8.5 (13)	65.9 (93)	14.9 (86)	15.6 (86)	14.0 (50)	14.9 (55)	05/01/2012
Russell 2500 Growth Index				2.5 (59)	87.5 (44)	20.0 (49)	19.9 (55)	14.3 (47)	15.8 (46)	
IM U.S. SMID Cap Growth Equity (MF) Median				3.5	85.2	19.4	20.7	14.0	15.5	
Non-U.S. Equity	42,921,844	29.5	30.0	2.2	58.1	7.2	10.8	6.4	3.4	05/01/2008
MSCI AC World ex USA Index (Net)				3.5	49.4	6.5	9.8	5.3	3.1	
American Funds EuroPacific Growth R6	11,223,035	7.7		-0.4 (100)	60.8 (16)	10.2 (1)	12.9 (1)	-	8.0 (1)	07/01/2014
MSCI AC World ex USA Index (Net)				3.5 (80)	49.4 (64)	6.5 (42)	9.8 (15)		4.7 (21)	
IM International Large Cap Core Equity (MF) Median				5.9	52.3	5.9	8.9		3.8	
T. Rowe Price Overseas Stock Instl	11,346,895	7.8		6.0 (47)	54.0 (40)	6.7 (26)	10.0 (4)	*		07/01/2014
MSCI EAFE Index (Net)				3.5 (80)	44.6 (79)	6.0 (48)	8.8 (53)		4.4 (31)	
IM International Large Cap Core Equity (MF) Median				5.9	52.3	5.9	8.9		3.8	
Templeton Instl Foreign Smaller Companies Fund Adv	5,129,800	3.5		6.0 (61)	69.6 (19)	4.5 (50)	9.3 (59)	5.9 (52)	7.8 (58)	05/01/2012
MSCI AC World ex USA Small Cap (Net)				5.5 (74)	69.8 (19)	6.6 (18)	10.4 (21)	6.7 (26)	8.3 (37)	
IM International SMID Cap Core Equity (MF) Median				6.5	61.2	4.4	9.3	6.1	7.9	
GQG Partners Emerging Markets Equity	7,519,358	5.2		-1.3 (93)		-			-1.3 (93)	01/01/2021
MSCI Emerging Markets Index				2.3 (61)	-		-	1,4	2.3 (61)	
IM Emerging Markets Equity (MF) Median				2.8	-	-		4	2.8	
William Blair Emerging Markets Leaders Fund; R6	7,702,756	5.3		0.2 (85)	-	-	4		0.2 (85)	01/01/2021
MSCI Emerging Markets Index				2.3 (61)			-	-	2.3 (61)	
IM Emerging Markets Equity (MF) Median				2.8			-	•	2.8	

<sup>\*</sup>Aon Opportunistic Credit market values and returns are lagged by 1 quarter. The market value currently shown is as of the fund's inception within the Pension plan. No returns are shown as there are is no return data currently available.



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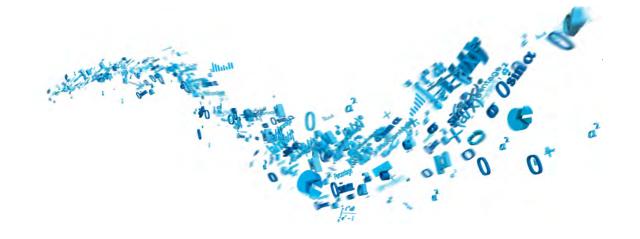
## Performance as of March 31, 2021

	Al	location					Performance(	%)		
	Market Value (\$)	%	Policy(%)	1 Quarter	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Date
Real Estate	7,366,228	5.1	5.0	8.7	36.5	11.0	6.1	8.2	8.3	07/01/2012
Wilton Pension Real Estate				8.7	36.7	11.1	6.2	8.3	8.4	
Cohen & Steers Institutional Realty Shares	6,905,530	4.7		8.6 (43)	- A.	- 4	-	4	8.6 (43)	01/01/2021
FTSE NAREIT All Equity REITs				8.3 (50)	9	- 4	-	1.34	8.3 (50)	
IM Real Estate Sector (MF) Median				8.3	-	-	-	2.0	8.3	
Westbrook Real Estate Fund XI**	460,698	0.3		-		-	-	,	0.0	02/01/2021



<sup>\*</sup>Aon Opportunistic Credit market values and returns are lagged by 1 quarter. The market value currently shown is as of the fund's inception within the Pension plan. No returns are shown as there are is no return data currently available.

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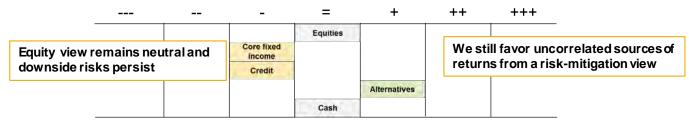
## **Aon Medium Term Views**



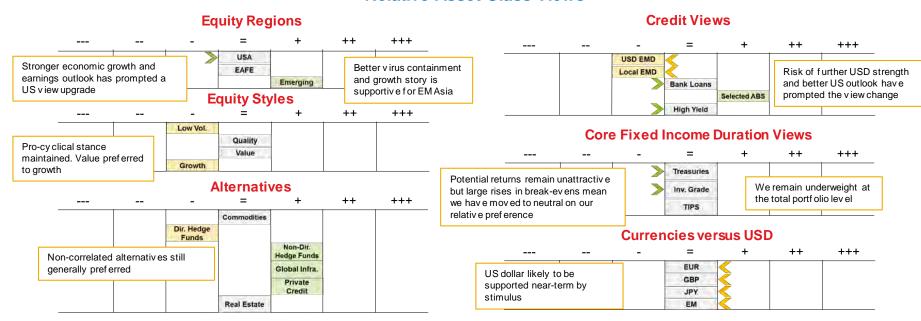
## Medium-Term Views



## **Total Return Cross Asset Class Views**



## **Relative Asset Class Views**



<sup>\*</sup> Local EMD view is based on total return rather than spread Please refer to the end of the document for interpretation guidelines



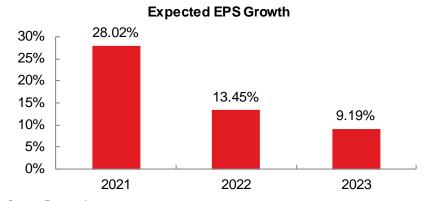
## **Equities:**

## Stimulus and vaccines should be supportive, but equities are not cheap



- Equity markets continued to ride high over most of Q1, as further stimulus packages were introduced and especially on the news that a number of vaccines had been approved in several countries, bringing hope of an end to restrictions at some point in 2021. At the same time, there has been a rotation into pro-cyclical and value sectors as "reflation" increasingly became the word on investors' minds.
- Of course, the impact of a stellar year in terms of equity returns is that valuations have moved far in excess of long-term averages, especially on ratios relative to earnings. In the case of the latter, earnings are expected to grow by over 28% for the MSCI World index this year, before growing a smaller but still healthy 14% in 2022. If the vaccine roll-out is successful and does truly bring the pandemic to a close this year, these estimates are possible, but the risk of delays is still significant and earnings disappointment cannot be ruled out.
- Nonetheless, there is a huge amount of fiscal and monetary support now, and the recent introduction of another Covid support bill to the tune of \$1.9trn in the US may not even be the last - focus has now turned to infrastructure but this would also have tax rises attached. The combination of government support and very low interest rates will likely support equities for now, but there is a risk that rising yields and higher taxes begin to increase headwinds over time.

## 2021 and 2022 MSCI World earnings expected to be strong



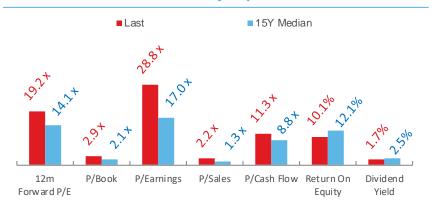
Source: Factset, Aon

## Earnings revisions up sharply and market has responded



Source: Factset. Aon

## MSCI World valuations are very expensive



Source: Factset, Aon, MSCI



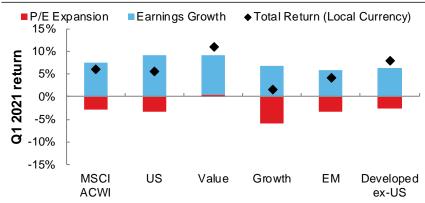
## **Equities:**

## US stimulus and European struggles prompt a US view upgrade



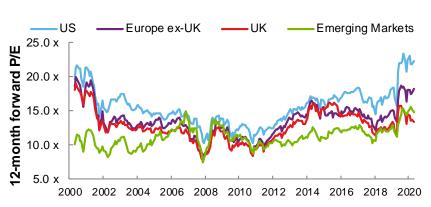
- The so-called reflation trade has prompted a rotation into value stocks and away from growth stocks.
- For these trends to continue, the expectations need to be met by the reality and the current struggles with infection waves in Europe and the associated lockdowns have contrasted with a better vaccine roll-out in the US and falling cases. At the same time, the US government's new \$1.9tm fiscal stimulus package and the promise of further spending has helped to boost the domestic outlook. It is possible that US and growth assets perform better and this will likely be dependent on continued European trouble with easing restrictions. We have upgraded our US equity view to reflect this.
- At the same time, valuations remain expensive across the major regions and the gap between them is wide. The US continues to be the most expensive region, of course, but valuations lookless lofty outside of technology.
- In terms of the emerging markets, whilst China has continued to benefit from a controlled virus situation, other major countries, such as Brazil and Turkey, are grappling with fresh outbreaks. Nonetheless, a global growth recovery should still be supportive over the medium term.

## Value performs well in Q1 – will it continue?



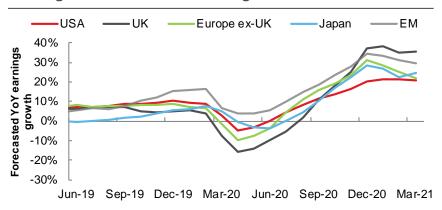
Source: Factset, MSCI, Aon. Changes in the 12-month forward P/E and earnings per share shown. Local currency returns and MSCI World Growth and Value indices shown.

## Large valuation gaps between markets



Source: Factset, MSCI, Aon.

## Earnings outlook remained strong in Q1



Source: Factset, MSCI, Aon.

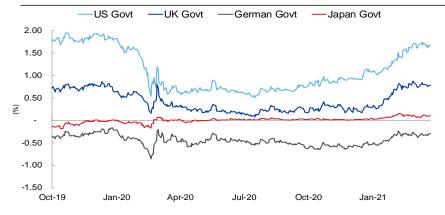


## Core fixed income:

## An end to Secular Stagnation?

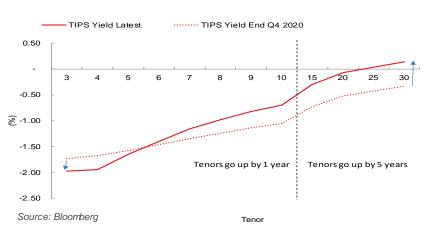
- The \$1.9 trillion stimulus combined with infrastructure bills will keep US fiscal deficits high and, together with lower Fed purchases, will mean the net amount of US Treasuries sold to the private sector will turn positive in 2021. Indeed, in USD terms, it will be the biggest ever amount sold to the private sector. A similar pattern across the G4 will mean that there could be an abundance of government bond issuance.
- If the US infrastructure programmes are successful in raising potential growth, then it is possible that the trend towards 'secular stagnation' (slow growth, and inflation tending to fall short of target) will end. Real yields have become positive again at the 30 year tenor, and have the potential to rise further. In the longer-term demographic shifts could switch from being a headwind to being supportive of yields. However, we still think that it is too early for the narrative in markets to shift decisively on this.
- The rise in break-evens means we think TIPS are now fair value. We have therefore neutralized our relative preference for inflation-linked bonds versus nominal bonds.

## 10 year yields have stabilised over late March/April



Source: Bloomberg

## US Real Yield Curve Has Steepened



## 2021 will see biggest 'net' issuance in USD terms

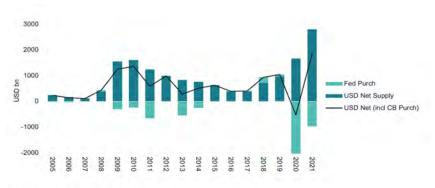


Figure 4: Bond Issuance in EUR

Source: Brevan Howard Capital Management LP



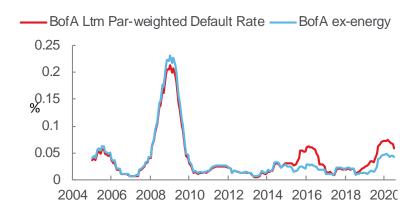
## Credit:

## Credit spreads likely to stabilise at tight levels but rate risk remains

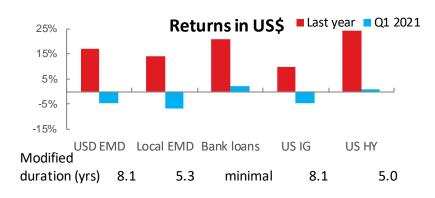


- Policy support in reaction to the virus has meant that the credit downturn has Rising US yields have hurt USIG and EMD this year been mild and we expect economic recovery to continue to support credit markets. Credit spreads have now narrowed to decade lows.
- How ever, government bond yields have risen which has meant longer duration credit sectors like investment grade and US dollar denominated EM debt have underperformed shorter duration HY bonds and loans. The risk of further yield rises means that we are upgrading HY bonds and loans relative to other sectors given their low er duration and economic sensitivity to rising US yields.
- Local EMD has also taken a knock this year from the pick-up in the US dollar with both local EMD yields rising and EM currency dipping. Dollar risk remains but EMfundamentals still look reasonable with strong current account balances so we are maintaining our impartial view between USD and local EM debt markets.
- We still have a preference for certain asset-backed securities, such as CLOs and mortgages, even though credit spreads have tightened considerably here too.

## High yield default rates have peaked



Source: Bank of America Merrill Lynch



Source: JPMorgan, Credit Suisse, ICE BofA

## USD and local EMD yields have also risen this year



Source: Factset



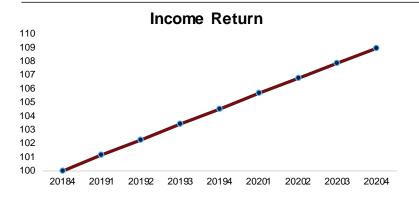
## Alternatives Special Focus:

## US commercial real estate 'soft lands but some uncertainties remain



- US private commercial real estate overall appears to have had a 'soft landing' through 2020 as returns dipped only briefly.
- However, a note of caution transaction levels dipped sharply limiting the reliability of price data, which showed only a small dip in the middle of the year. With sales picking up, the trend in prices should become clearer.
- The rebound in the economy should help support real estate looking forward. However, it is likely that some of the lasting effects of the pandemic will take their toll on certain sectors – uncertainty surrounds office demand, in particular, given new ways of working.
- Income has remained an important cushioning factor (chart below), and this asset class's reliance on income for returns (typically the dominant source of return rather than price changes) is a major stabilising influence.
- Real estate looks expensive given low cap rates versus historic norms, but on a yield 'gap' basis with bonds, the market looks reasonably valued. Source: NCREIF

## Income stayed steady, cushioning returns

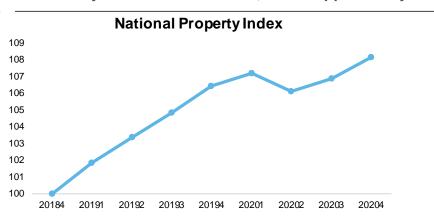


Source NCREIF

## Falling transaction levels limited price discovery



## ...which may have flattered returns, which dipped briefly



Source: NCRFIF





## **Legal Consulting & Compliance Update**





# uarterly Update

Second Quarter 2021

Retirement Legal Consulting & Compliance

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## Editor's Note

Spring has arrived, bringing with it—renewed optimism for all of our readers!

(ARPA), the latest round of coronavirus-related economic relief legislation. As ARPA's funding relief is This edition of the Quarterly Update opens with reporting on the American Rescue Plan Act of 2021 significant impact on both plan sponsors and their plans in the near future. for both single employer and multiemployer pension plans, we anticipate the relief will likely have a

these regulations (along with many others)! regulations with the Department of Labor's (DOL's) announcement that it would not be enforcing With the partisan change in the White House in January, we update our reporting on these ESG 2020 regulations in the area of "environmental, social, and corporate governance" (ESG) investments. What a difference a quarter makes! In our last Quarterly Update, we reported on the final November

availability of optional payment forms). purposes of determining the normal form of payment, obtaining spousal consent if required, and the importance of marital status with respect to the administration of qualified retirement plans (e.g., for payments due pension plan retirees. Finally, we close this trio with an article regarding the to comply with an administrative subpoena in connection with the DOL's investigation of annuity with an article reporting on the DOL's court actions to compel Metropolitan Life Insurance Company definitive guidance regarding best practices for addressing missing participant issues. We follow through the DOL audit process, we are pleased to include an article on the DOL's long-awaited We next offer a trio of complementary articles. After years of ad hoc missing participant guidance

plan data, including the rise in cybersecurity-related litigation. In this edition, we add to our and issue guidance that identifies minimum expectations for mitigating cybersecurity risks. involving cybersecurity and DC plans and its recommendation that the Secretary of Labor develop reporting with an article on the U.S. Government Accountability Office's report on fiduciary issues and fiduciaries face in addressing their cybersecurity responsibilities for defined contribution (DC) In recent editions of the Quarterly Update, we have reported on the challenges that plan sponsors

Ninth Circuit decision we previously covered. As we know our readers have continued interest in this area, we will continue to monitor the courts, including a pending Seventh Circuit case. with an article on a recent Second Circuit Court of Appeals decision that appears to split with the arbitration provisions in their qualified retirement plans in recent years. We close out this edition We've previously reported on the increased interest by plan sponsors in, and the use of, mandatory

of the article or Tom Meagher, our practice leader. If you have any questions or need any assistance with the topics covered, please contact the author

Susan morter

and select "Newsletters"

To access prior issues, click here

**Prior Issues** 

Susan Motter
Associate Partner



# ARPA to the Rescue—Significant Pension Funding Relief

by Ben Bergeson, Matthew Bond, Eric Keener, and Beverly Rose



On March 11, 2021, President Biden signed the American Rescue Plan Act of 2021 (ARPA), the latest round of coronavirus-related economic relief legislation. Among other provisions, ARPA includes funding relief for both single employer and multiemployer pension plans. This relief will likely have a significant impact on these plans and their sponsors in the near and intermediate term. ARPA also provides special funding rules for community newspaper pension plans and expands the restrictions on tax-deductibility of executive compensation under Section 162(m) of the Internal Revenue Code (Code).

The single employer pension funding provisions include a further extension and expansion of interest rate stabilization, which was first enacted in the Moving Ahead for Progress in the 21st Century Act in 2012, and later extended in the Highway and Transportation Funding Act in 2014 and the Bipartisan Budget Act of 2015. Under interest rate stabilization, the segment interest rates used to calculate liabilities for minimum funding purposes are adjusted as needed to fall within a "corridor" around a 25-year average of the segment rates. ARPA narrows the interest rate corridor from 10% to 5% of the 25-year average in 2020. The corridor remains at 5% through 2025, and then expands by 5% per year until reaching 30% in 2030 and beyond.

Significantly, ARPA also adds a 5% floor on the 25-year average of the segment rates before application of the corridor. This further disconnects the funding interest rates from current market rates in a historically low interest rate environment. As a result, plan sponsors taking advantage of the relief may see lower plan funding ratios on a market basis. They may also see higher Pension Benefit Guaranty

Corporation (PBGC) variable-rate premiums unless they are at the variable-rate premium cap. In addition to the interest rate stabilization changes, ARPA also makes a permanent change in the amortization period for funding shortfalls, from seven years under prior law to 15 years under the new law.

Plan sponsors have multiple options for when these provisions will take effect. The interest rate stabilization provisions were effective in 2020 by default but can be deferred to as late as 2022, either for minimum funding and benefit restrictions under Code Section 436 or for benefit restrictions alone. The change to the shortfall amortization period is effective in 2022 by default but can be applied as early as 2019. As a result, all sponsors will need to learn about the changes and options and make appropriate decisions and elections.

The optimal effective dates will depend on plan-specific and sponsor-specific factors. Sponsors and fiduciaries may need multiyear projections to understand the potential impact on plan funded status and contribution requirements. IRS guidance will be needed on several issues, including the implications of revising valuation results for prior plan years. Sponsors will also need to consider potential implications beyond minimum funding and benefit restrictions, including plan design, investment strategy, contribution strategy, and pension settlement opportunities.

plan designs, such as upper limits on liability interest rates and flexibility to create "composite" plans that vary benefits based on plan fundamental reform of multiemployer plan funding requirements and that will provide assistance to financially troubled plans through 2051, possible that some plans' financial conditions could further deteriorate funding levels, ARPA does not include such provisions. As a result, it is interim. While some prior legislative proposals had included troubled plan's financial status does not substantially improve in the payable after 2051, further action may be needed in the future if a PBGC guidance. Since the financial assistance does not cover benefits repaid. Many details of this program remain to be clarified through funded by a transfer of federal revenues and does not need to be premiums starting in 2031. The financial assistance for troubled plans is fixed via collective bargaining agreements), and increased PBGC participating employers, since employer contributions are generally term (though this may not translate to contribution reductions for changes to reduce minimum contribution requirements in the near The ARPA multiemployer pension provisions include a new program

In summary, ARPA makes significant changes to the landscape for single employer and multiemployer pension plans. Plan sponsors should discuss these law changes with their actuarial, investment, and executive compensation consultants to understand the impact on their plans and organizations and determine how best to respond to the opportunities the new law presents. Please contact your Aon consultant for more information.

## Regulations DOL Will Not Enforce Recent 2020 ESG and Proxy Voting

by John Van Duzer



In a recent development that caught few observers by surprise, the Department of Labor (DOL) issued an announcement on March 10, 2021 advising that it would not be enforcing its November 2020 final regulations on "environmental, social, and corporate governance" (ESG) investments. As discussed

more fully in the First Quarter 2021 issue of our Quarterly Update, those 2020 regulations represented the latest development in an ongoing conflict between Republican and Democratic administrations over these ESG issues. The regulations stated that plan fiduciaries needed to focus on "pecuniary factors" in choosing investment options—i.e., factors that are expected to have a material effect on the risk and/or return of an investment. That earlier guidance also suggested that because ESG factors are typically non-pecuniary, their role should be minimized in the course of making investment decisions.

The March 10 announcement generally provides a more favorable outlook for ESG investments (consistent with prior guidance issued during periods of a Democratic administration). The DOL has apparently heard from a number of public commenters (e.g., asset managers, labor organizations, and investment advisers) suggesting that because of being rushed through the regulatory process, the 2020 regulations failed to properly consider and address substantial favorable evidence about ESG considerations in improving investment value and long-term investment returns. Beyond that, the new rules have apparently had a chilling effect on the appropriate integration of ESG factors into investment decisions. For these reasons, the DOL intends to revisit the prior regulations and will not enforce or otherwise pursue

enforcement actions against plan fiduciaries relating to those regulations, unless and until further guidance is issued.

The DOL cautions that it is not precluded from enforcing any requirements of the Employee Retirement Income Security Act of 1974 (ERISA), specifically including the duties of prudence and loyalty under Section 404 of ERISA. Also, note that a plan participant or other private party may still bring a lawsuit under these final regulations (i.e., the regulations have not been revoked or amended), and plan fiduciaries should consider this possibility in the course of making investment decisions.

In addition, the March 10 announcement states that the DOL will (similarly) not be enforcing final DOL regulations on proxy voting and shareholder rights, unless and until further notice. Those regulations were issued on December 16, 2020 and are discussed in more detail in the First Quarter 2021 issue of our Quarterly Update. In general, the regulations address a fiduciary's obligation to act prudently and for the exclusive benefit of participants and beneficiaries with respect to the exercise of shareholder rights and proxy voting under ERISA in connection with plan investments in shares of stock. As with the 2020 ESG regulations, the 2020 proxy voting regulations stated that the process of exercising shareholder rights and proxy voting under ERISA may not be structured in such a way as to subordinate the interests of plan participants and beneficiaries to any non-pecuniary objective.

We encourage readers who wish to better understand the significance of these DOL nonenforcement policies and/or to consider changes to their investments or investment policies to contact Aon's Investment and Retirement Legal Consulting & Compliance consultants.

# **DOL Issues Definitive Missing Participant Guidance**

by Alison Katz and Jennifer Ross Berrian



After several years of focusing on missing participants during retirement plan audits, the Department of Labor's (DOL's) Employee Benefits Security Administration (EBSA) issued guidance on January 12, 2021, regarding best practices for addressing missing participant issues. Three key pieces of guidance were issued providing a broad range of insights into

practices and policies that prudent fiduciaries should consider for addressing issues with respect to the timely payment of vested benefits. One piece of guidance details the DOL's best practices,

another provides insight into audit guidelines, while the third permits plan sponsors of terminating defined contribution (DC) plans to utilize the Pension Benefit Guaranty Corporation's (PBGC's) missing participant program.

## **Best Practices Regarding Missing Participants**

One of the pieces of guidance, entitled "Missing Participants – Best Practices for Pension Plans," contains a wealth of information that plan sponsors should review and utilize. The best practices guidance describes a range of detailed best practices to help reduce and avoid missing participant issues, as well as "red flags" that may indicate a lack

help resolve or even avoid any future DOL audit. timely payment of the benefits they are owed from the plan and may ultimately help plan sponsors ensure that plan participants receive of sufficient plan procedures. Careful attention on both fronts will

and DC plans, focuses on four key areas: The best practice guidance, applicable to both defined benefit (DB)

- Maintaining accurate census information for the plan's participant
- Implementing effective communication strategies
- Performing missing participant searches; and
- handling and uncashed check procedures Documenting procedures and actions, including returned mail

be an important part of the prudent fiduciary process. documentation as to how the selected procedures will be applied will appropriate practices for each plan as well as development of search efforts. A rigorous and thoughtful consideration of the consider the balance between the size of the benefit and the cost of facts and circumstances specific to each plan and participant, as well as steps are appropriate for their own plan and population and weigh every plan. Plan fiduciaries have the flexibility to determine which EBSA has noted that not every practice is necessarily appropriate for While the list of best practices included in the guidance is extensive

ensure consistent investigative processes nationally and give plan release outlines the key facets of the TVPP process in an effort to facilitating the timely payment of vested benefits from DB plans. The (TVPP). The TVPP is an audit and enforcement initiative geared toward EBSA regional offices use for the Terminated Vested Participants Project Compliance Assistance Release 2021-01 outlines the approach that sponsors a clear view into what the audit process entails

> inadequate procedures for the following: plan characteristics that may trigger an audit; information to be include systemic errors in recordkeeping and administration and cases are closed. Some of the errors that the agents are looking for requested by the agent; errors that examiners are looking for; and how The guidance focuses on four key areas. These include information on

- Identifying and locating missing participants and beneficiaries;
- commencement dates; Contacting participants and beneficiaries approaching required
- commencement dates; and election to participants and beneficiaries nearing required Explaining the consequences of failure to make a commencement
- Dealing with uncashed checks

## Use of PBGC Missing Participant Program for Terminating DC Plans Finally, EBSA issued Field Assistance Bulletin 2021-01 authorizing

missing or nonresponsive participants' account balances. This will be a helpful tool for plan sponsors terminating DC plans. However, it is the transfer of account balances. for failure to diligently search for participants and beneficiaries prior to permitted, it does not preclude the DOL from pursuing plan sponsors important to note that although the use of the PBGC program is terminating DC plans to use the PBGC missing participant program for

consultant for assistance. implement the best practices guidance. Please contact your Aon vested benefits. Aon suggests that all plan sponsors consider and nonresponsive participants, ultimately facilitating timely payment of policies and procedures to mitigate future issues with missing and fiduciaries to formalize and document robust plan administration These three key pieces of guidance establish a roadmap for plan

# **DOL Continues to Pursue Payments to Missing Annuitants**

by Tom Meagher



pension plan retirees. DOL's investigation of annuity payments due Administration (EBSA) in connection with the 2021 by the Employee Benefits Security administrative subpoena issued on January 5, Insurance Company (MetLife) to comply with an went to court to compel Metropolitan Life On March 31, the Department of Labor (DOL)

to determine, among other issues, whether MetLife's actions The action by the DOL is based on EBSA's 2019 investigation of MetLife Security Act of 1974 (ERISA), whether MetLife's subsequent actions constituted violations of Title I of the Employee Retirement Income

> about MetLife's risk transfer business indicates other possible adequately remedied any such violations, and whether information

an insurance company fully guarantees the entire benefit rights of the should be no further ERISA obligations to the participant. The DOL once an individual's participant status is properly terminated, there DOL's claims—MetLife has argued that ERISA does not apply because, beneficiary's status, but such status is not properly terminated unless which a transaction purports to terminate a participant's or counters by stating that ERISA is intended to address situations in investigation—and MetLife may have any number of defenses to the While the intent of this article is not to get into the merits of the DOL

individual. Whether MetLife has fully guaranteed the entire benefit to the participant or beneficiary is the question that the DOL is pursuing as part of its investigation involving payments to missing annuitants.

While MetLife has previously settled several missing annuitant-related issues with the New York State Department of Financial Services and the U.S. Securities and Exchange Commission, neither of those

settlements address ERISA violations. We will continue to monitor developments between MetLife and the DOL and their impact on both employers and insurers conducting de-risking transactions.

Please do not hesitate to contact <u>Ari Jacobs</u> or <u>Alan Parikh</u> (Aon's Pension Risk Transfer Team) if you would like to discuss any of these issues in more detail.

## Marital Status: When Less is More

by Hitz Burton



Marital status is central to the administration of qualified retirement plans. In a defined benefit (DB) pension plan, and a money purchase plan which is a specific type of defined contribution (DC) plan, marital status determines (i) the normal form of payment (i.e., joint and survivor or single life annuity) from the plan; (ii) whether waiver of the normal form requires spousal

consent; and (iii) often, in many plans, the availability of optional payment forms. For 401(k) and other DC plans, marital status will establish the primary or default beneficiary. For all qualified retirement plans, when a participant dies prior to commencing benefits, the participant's marital status as of the date of death will typically establish a specified date by which death benefits, if any, must be paid (or begin to be paid).

(e.g., locating missing participants). directed to other qualified plan or fiduciary compliance-related goals of plan fiduciaries and a third-party recordkeeper may be better may require too great of an ongoing commitment. Rather, the efforts initial date of hire to ultimate retirement and benefit commencement tracking of marital status for what may be a 30 or 40-year period from age 65) or other specified age, the effort associated with the ongoing But, for DB plans that typically pay benefits at normal retirement (e.g., participants log in to check balances or make investment changes. where beneficiary solicitations can be requested (or confirmed) when sense for DC plans administered through web-based benefit platforms plans were administered in-house. And this may also continue to make approach might have made sense historically when more DB pension period with the plan sponsor and beyond to ultimate retirement. This from an employee's date of hire and throughout their employment inclination of some DB plan sponsors is to actively track marital status Since marital status is critical to plan administration, the natural

There are a variety of reasons why tracking marital status over a participant's working career may prove to be difficult, including increased worker mobility and marital status changes among other circumstances. As an alternative to ongoing tracking of marital status, Aon suggests that plan sponsors and fiduciaries direct their attention to focusing their efforts—at the exact moment when it matters

most—when the participant contacts the plan to commence benefits or is required to commence benefits under plan terms or based on federal tax law. For example, the benefit election kit, including the distribution election form, should require the participant to make a formal attestation of his or her current marital status.

In certain circumstances, a participant may attest to being single and want to elect a lump-sum distribution. But, how should a plan sponsor respond if it has employment or other records which suggest the participant is actually married (e.g., recent election of employer-provided group medical coverage including coverage for spouse or spouse and family)? While it is reasonable for a plan sponsor to investigate such situations where there is an actual or apparent discrepancy, plan sponsors and fiduciaries should be mindful that requesting copies of a divorce decree or property settlement agreement may make the plan or the fiduciary responsible for complying with the decree or agreement. Nonetheless, it is most important that plan administrators and fiduciaries make the correct payments to the proper parties and avoid situations where incorrect payments may expose the plan to over or underpayment errors or other related operational failures.

One final word of caution on marital status information. If a plan possesses marital status information, even where the information is dated and not generally to be relied upon for benefit commencement purposes (e.g., joint and survivor election paperwork), Aon still recommends that such information be retained. While dated marital information may not be particularly useful for its original or primary intended purpose, the spousal information may still prove useful to a plan if the plan later has difficulty locating the participant to commence benefits at normal retirement or at a tax-required distribution date or to locate a beneficiary where the participant dies prior to benefit commencement.

If you are interested in evaluating your retirement plan's current practices regarding participant marital status and would like our view of administrative best practices for your specific retirement plan, Aon's Retirement Legal Consulting & Compliance consultants are available to help you fully assess your current marital status policy and related procedures and to make recommendations regarding proposed risk mitigation enhancements.

# Cybersecurity—GAO Report and New DOL Guidance

by Tom Meagher



Plan sponsors and fiduciaries have long been wrestling with how best to address their cybersecurity responsibilities for defined contribution (DC) plan data. With each new cybersecurity lawsuit comes allegations that the fiduciaries have breached their fiduciary responsibility to the plan and its participants resulting in significant loss of plan data and related assets.

adequate for the specific needs of a retirement plan, such as replacing insurance for their entire enterprise, which may not be tailored to or of attacks, which limit the amount of coverage for a cyberattack. The do not replace funds stolen from participants' accounts and frequently the GAO Report also noted that many times cyber insurance policies down the numbers by industry-including those specific to DC plansinformation (PII) and plan asset data to assist them in their respective recordkeepers, third-party administrators, payroll providers, and in that it noted that plan sponsors and service providers, and DC plans (GAO Report). The GAO Report was of particular interest GAO Report also noted that employers usually purchase cyber have provisions, such as caps on payouts or exclusions for certain types been fully recovered. In assessing fiduciary exposure to cyberattacks, resulting in a loss in retirement plan assets which, to date, have not access to and distribution of retirement plan assets have occurred in recent years, a number of legal claims allege that unauthorized while current sources of information on cyberattacks do not break roles in administering DC plans. The GAO Report went on to note that, custodians reported sharing a vast amount of personally identifiable issued a report regarding the fiduciary issues involving cybersecurity fiduciaries, the U.S. Government Accountability Office (GAO) recently While the courts continue to frame out the responsibility of plan

The GAO Report concluded by recommending that the Secretary of Labor (i) formally state whether cybersecurity for private sector

employer-sponsored DC retirement plans is a plan fiduciary responsibility under the Employee Retirement Income Security Act of 1974 (ERISA) and (ii) develop and issue guidance that identifies minimum expectations for mitigating cybersecurity risks that outline the specific requirements that should be taken by all entities involved in administering private sector employer-sponsored DC retirement plans.

forth the actions that plan sponsors and fiduciaries should undertake in obligation to ensure proper mitigation of cybersecurity risks and sets the Department of Labor (DOL) issued guidance relating to how plan asset" under ERISA. The court thereupon dismissed certain of the providers and protecting their participant data. they have made (and are making) prudent decisions on their service annual assessments and independent third-party audits to ensure that providers. The DOL further noted that fiduciaries should consider selecting and monitoring the cybersecurity practices of service The DOL guidance notes that responsible plan fiduciaries have an sponsors should address their risks relating to cybersecurity threats. not a fiduciary under ERISA). Shortly following the Harmon decision, a conclusion that plan data was not a plan asset (and thus Fidelity was fiduciary claims against the recordkeeper (Fidelity) and Shell based on "investment" nor "participant contributions" and thus was not a "plan which the U.S. District Court concluded that plan data was neither an data. The first involves the case of Harmon v. Shell Oil (S.D. Tex. 2021) in developments regarding the fiduciary obligation to protect participant Following issuance of the GAO Report, there have been several new

While this new DOL guidance is obviously quite helpful to plan sponsors and fiduciaries, there has been little doubt that plan fiduciaries must act prudently to protect PII from improper use or disclosure and document their efforts.

Aon and its cybersecurity firm, Stroz Friedberg, are available to work with fiduciary committees and plan sponsors in assessing their cybersecurity exposure involving DC plans and how best to address in view of their ERISA obligations.

# Second Circuit Rejects Mandatory Arbitration of ERISA Claim

by Hitz Burton



On March 4, in a 2-1 decision, the Second Circuit Court of Appeals in Cooper v. Ruane, Cunniff & Goldforb Inc. held that a participant's fiduciary breach claims brought under the Employee Retirement Income Security Act of 1974 (ERISA) were not subject to a mandatory arbitration provision in an employee handbook intended to

cover "all legal claims arising out of or relating to employment" and to which the participant consented.

Cooper, a participant in the DST Systems, Inc. 401(k) and Profit-Sharing Plan (Plan), brought breach of loyalty and prudence claims against the Plan's long-time investment adviser (Ruane, Cunniff & Goldfarb Inc.) for the Plan's concentrated position in the employer securities of an

unrelated single employer stock (Valeant Pharmaceuticals). At its peak, the investment in Valeant Pharmaceuticals represented approximately 30% of the Plan's \$1.4 billion in assets.

In reversing the prior district court decision which found that Cooper's claims were subject to arbitration, the Second Circuit noted that the participant's ERISA fiduciary breach claims did not "relate to" his employment since the merits of his claims did not involve facts which were specific or uniquely particular to his employment with DST Systems. The Second Circuit then remanded the decision back to the district court for further proceedings consistent with its decision.

Whatever the ultimate disposition of this specific case, the Second Circuit decision in Cooper appears to potentially be at odds with the recent Ninth Circuit Court of Appeals decision in Dorman v. Charles Schwab & Co. which we previously summarized in the Fourth Quarter 2019 issue of our Quarterly Update. The validity of an arbitration clause was also recently argued on March 30 in the Seventh Circuit Court of Appeals (relating to a provision in the Triad Manufacturing, Inc. Employee Stock Ownership Plan requiring these disputes to be resolved through binding arbitration). That decision is still pending.

As we previously described, plan sponsors have shown an increased interest in and use of mandatory arbitration provisions in their qualified retirement plans in recent years. And the Ninth Circuit's *Dorman* decision was something of a surprise since it held that class action claims alleging an ERISA fiduciary breach could be subject to a plan's mandatory arbitration provisions. While it has generally been thought

that a participant's individual claim for benefits (e.g., a claim by a single participant alleging that a plan calculated his final average pay incorrectly by understating his pay or credited service) might be subject to a properly structured mandatory arbitration provision, it was less clear that the same provision could be used to compel arbitration for a fiduciary breach claim.

Unlike an individual claim for benefits, fiduciary breach claims are typically brought by one or more individual participants on behalf of the plan itself. Since fiduciary breach claims can be protective of the plan itself and similarly situated participants, courts have generally been reluctant to enforce an individual's waiver of a right to bring suit and enforce an arbitration clause where, as in Cooper, fiduciary breach allegations are made. If, in fact, this apparent disagreement between the Second and Ninth (and eventually the Seventh) Circuits arises, it may be that the U.S. Supreme Court will need to step in to resolve the issue of whether, and under what circumstances, a mandatory arbitration provision can be enforced for various types of claims involving an ERISA retirement plan.

If you are interested in evaluating whether adding a mandatory arbitration provision to your retirement plan makes sense or you are considering adding such a provision as a protective mechanism and would like our input on how to properly structure and adequately disclose such a provision, Aon's Retirement Legal Consulting & Compliance consultants are available to help you fully assess your options and to implement any decision you make.

## Quarterly Roundup of Other New Developments

by Sandy Combs, Teresa Kruse, and Jan Raines

## Where Oh Where Has My DC Vendor Gone?

end anytime soon, as organizations find themselves at a crossroads of following its recordkeeping acquisitions from The Hartford and recordkeeping business, was bought by Bank of America; Ascensus has Over the last 15 years, we have seen a lot of defined contribution (DC) continually reduce fees. with improved technology and more financial tools, while having to needing to be profitable, but having to "keep up with the Joneses" Infosys. It's not likely that this consolidation or outsourcing trend will Vanguard has outsourced recordkeeping and technology operations to MetLife—and these are just a few of the examples. We have also seen Empower has acquired MassMutual's recordkeeping business, Group; Merrill Lynch, which had previously acquired AMVESCAP's Wachovia, has sold its recordkeeping business to Principal Financial plan vendor consolidation—Wells Fargo, which previously acquired recordkeepers outsource services to other firms; for example, acquired the legacy BB&T's recordkeeping business from Truist; and

If your DC plan recordkeeper is one of many that has been caught up in what seems to be a never-ending saga of vendors buying other

vendors, you may be asking yourself, "why should I care?" or perhaps "what do I do now?" One of the key fiduciary principles outlined in the Employee Retirement Income Security Act of 1974 (ERISA) is to always act in the best interests of participants and beneficiaries in the plan. Further, ERISA requires prudent processes be followed when making decisions on behalf of those participants. And one of the primary responsibilities of fiduciaries is to prudently hire service providers.

Let's say the fiduciary committee went through a very thorough and deliberate process to select Vendor A for its DC plan, but then a few years later Vendor A was acquired by Vendor B. While it "sounded like" participants would benefit from the consolidation, the fiduciaries did not perform any due diligence on Vendor B (for example, made no effort to compare what else was available in the marketplace at the time of the vendor consolidation) and have no documentation to prove that the vendor (Vendor B) provides appropriate services (for a reasonable fee) for the participants. This "decision" (no action is still a decision) has now put the fiduciaries at risk if questioned later (or find themselves as defendants in a lawsuit) regarding their "choice" of vendor (or vendor fees).

Performing a vendor search can provide fiduciaries with the appropriate documentation to show that a thorough and prudent process was followed in determining which vendor best meets the needs of the plan and its participants for a reasonable fee. Many fiduciaries will delay performing a vendor search (sometimes for many, many years) because they don't want to change vendors and commence a conversion—but a vendor search does not require a move to a new vendor, though it does permit the plan fiduciary to validate its reliance on the current vendor selection. Of course, if fiduciaries find that another vendor can provide more or better services for a reasonable fee, it may be prudent to make that move—and wouldn't the plan fiduciary want to have the best possible solution for plan participants?

So, if you find yourself with a new DC plan vendor through no fault of your own, it may be time to do a vendor search. It's prudent to find out the impact of the vendor consolidation to plan participants and plan-related fees and compare that to what is available in the marketplace—and then to document the process followed and the decisions made. Aon's Defined Contribution Consulting group has a deep knowledge of DC plan vendor capabilities and an expertise in plan governance and fiduciary processes, and these consultants are available to assist you in performing a vendor search.

## A Tale of Two Breaches

Whether it is the best of times or the worst of times, a fiduciary breach has consequences whenever it occurs. After an investigation by the Department of Labor's Employee Benefit Security Administration, the U.S. District Court for the District of Minnesota issued a consent order and judgment against fiduciaries of The Sartell Group Inc.'s retirement plan for failure to remit employee contributions and loan repayments to the plan. In the case of Scalia v. Sartell Group, Inc., the fiduciaries have been ordered to restore the missed payments to the participant accounts and pay a civil penalty. The judgment removed and permanently enjoined one of the fiduciaries from acting as a service provider or fiduciary to any ERISA-covered employee benefit plan and is requiring another fiduciary to undergo no less than eight hours of fiduciary training and education by a nationally recognized authority.

Another breach of fiduciary duty is seen in the case of *Hammer v. Johnson Senior Center*. In this case, an employee of Johnson Senior Center contributed her portion of the health insurance premium from each paycheck. Johnson Senior Center failed to make its health insurance payments to the insurer, and the court ruled that the employer, and certain management employees, were ERISA fiduciaries who breached their duties of loyalty, care, and prudence by failing to properly make the payments for health insurance coverage.

Both of these cases remind plan fiduciaries of the importance of ensuring plan assets (which include employee contributions) are used for the exclusive benefit of the participants and beneficiaries in a plan. Mishandling plan assets (including late payments) can result in a breach of fiduciary duty and a prohibited transaction, which could have personal liability implications for the plan fiduciaries under ERISA.

If your fiduciary or administrative committee has need to provide or update your fiduciary training, Aon's Defined Contribution Consulting group has fiduciary experts who can help committees and their

members understand their fiduciary responsibilities under ERISA. Scalia v. Sartell Group, Inc., 2020 WL 6286199 (D. Minn. 2020); Hammer v. Johnson Senior Ctr., 2020 WL 7029160 (W.D. Va. 2020).

Investment Policy Statement (IPS)—Ideally "Specifically Vague"
As a matter of prudent practice, Aon recommends that fiduciary committees establish and follow a written IPS. Having a well-structured IPS helps ensure that roles and responsibilities regarding the plan investments are established, provides guidelines for investment review, and establishes criteria for selecting and eliminating investment funds/managers. While it is not required by ERISA or the Department of Labor (DOL), it can be an important tool in establishing a structured and consistent process for qualified plan fiduciaries. In our experience with DOL audits, one of the first items requested is a copy of the plan's IPS.

not quite fit the quantitative policy in the IPS; building in discretion reviewing an IPS. Investment Consultants are always available to assist with drafting or functional IPS. Periodic review of a plan's IPS is recommended; Aon vague," which seems to properly describe the balance needed for a specific guidelines and flexibility has been referred to as "specifically provides flexibility and helps avoid tripwires. That combination of fiduciaries to exercise discretion to accommodate situations that may investment decisions. Importantly, the IPS should always allow plan properly drafted IPS puts plan fiduciaries in a better position to defend increased by failure to follow the IPS but using and maintaining a established are prudent—and are followed. Fiduciary liability may be reduces overall liability as long as (and this is key) the policies increases fiduciary liability. Aon believes that a properly structured IPS plan sponsors' resistance to having an IPS out of concern that it Doesn't Necessarily Increase Plan Sponsor Liability" discussed some A recent article published in PLANSPONSOR titled "Having an IPS

## "ERISA Jail" is Real

The <u>Third Quarter 2018</u> issue of our *Quarterly Update* covered the case of *Caldwell & Partners v. Vantage Benefits Administrators.* Vantage Benefits Administrators (Vantage), a third-party administrator, recordkeeper, and fiduciary, was charged with breaching ERISA fiduciary duties due to fraud and misappropriation of plan assets. The co-owners of Vantage, leffrey Richie (Chief Executive Officer) and his spouse Wendy Richie, were alleged to have transferred plan assets directly to business accounts and supplied false information to avoid detection.

As a follow-up on this case, Jeffrey and Wendy Richie were indicted by a federal grand jury in October 2018 and accused of embezzling retirement funds from at least 1,000 participants by submitting fraudulent distribution requests and directing the proceeds to a Vantage-owned account. The couple pled guilty in June 2020 and confessed to submitting more than 90 unauthorized distribution requests during the period in question. Wendy Richie pled guilty to two counts of theft from an employee benefit plan and one count of aggravated identity theft, while Jeffrey Richie pled guilty to two counts of aiding and abetting his wife's theft.

While it is somewhat unusual for fiduciaries to be sentenced to prison for fiduciary breaches, in December 2020 Jeffrey and Wendy Richie were sentenced to prison for 7 years and 3 months, and 11 years,

restitution for the embezzlement scheme with the presiding judge Benefits Administrators, 2018 BL 82574 (N.D. Tex. 2018). million in restitution may be recoverable. Caldwell & Partners v. Vantage brazen misconduct." It is anyone's guess as to how much of the \$20 noting that "We are proud to hold the Richies accountable for this respectively. Together they were ordered to pay \$20 million in

## Retirement Plan Litigation Update

plan sponsors, and universities sponsoring 403(b) plans. DC plan cases University of Pennsylvania (settled for \$13M and other remedies). Advisors (settled for \$5.75M, to be split between both firms); and Norton Healthcare and its investment advisor, Lockton Financial \$21.4M) and Robert D. Goldfarb, Ruane's CEO (settled for \$30.4M); investment advisory firm Ruane Cunniff & Goldfarb Inc. (settled for remedies); DST Systems Inc. (settled for \$26.9M), along with their involving DeMoulas Super Markets Inc. (settled for \$17.5M and other have been dismissed (in full or in part) or settled, including cases Recently, several cases involving universities and other institutions imprudent investment choices; excessive fees; and self-dealing generally fall into the following three areas: inappropriate or impacting corporate plan sponsors, financial institutions that are also Retirement plan litigation has been prevalent over the past decade

governance, increasing the number of passive funds in their plans, and strategies including improving their fiduciary process for plan Plan sponsors seeking to reduce their litigation risk use a variety of

> governance specialists who can work with clients to evaluate their of establishing a prudent process for decision making fiduciary processes with an eye to confirming that they are supportive implementing better fee transparency. Aon has a team of plan

## **New Retirement Plan Cases**

summary of the types of claims being alleged against plan fiduciaries increase in the current environment. claims, the incidence of claims of fiduciary breaches continues to the employers in these cases may have several valid defenses to these American Trust Co. for an unauthorized account access incident. While Managers, L.P. In addition, a case was brought against the trustees at Healthcare System; NFP Retirement, Inc.; and Natixis Investment Benz U.S. Int'l, Inc.; Coca-Cola Bottlers' Ass'n; Columbus Regional were brought against Takeda Pharmaceuticals U.S.A.; Cognizant concerns involving target date funds continued this quarter as cases recently filed cases is only illustrative, it is intended to provide a and the pace does not seem to be slowing down. Although the list of retirement plan cases being filed against plan fiduciaries continues The hits just keep on coming, as the saying goes. The high rate of Technology Solutions U.S. Corp.; Associated Banc-Corp; Mercedes and their committees. The recent themes of excessive fees and

Please see the applicable Disclosures and Disclaimers on page 10 Aon will continue to track these cases, and others, as they develop

## Recent Publications

Keeping Your ADP/ACP Safe Harbor Safe under Old and New Rules

Journal of Pension Planning & Compliance (Spring 2021) By Daniel Schwallie

deferrals and matching contributions under 401(k) and 403(b) plans (ACP) safe harbor designs can eliminate the need for ADP and/or ACP Actual deferral percentage (ADP) and actual contribution percentage

requirements including recent guidance on midyear changes to safe that may be overlooked in design or administration that can cause a However, there are many nuances to ADP/ACP safe harbor requirements harbor plans. plan to lose its safe harbor status. This article considers those testing and ensure that highly compensated employees can maximize

Click here to read the article.



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## **Appendix**



## **Economic highlights**

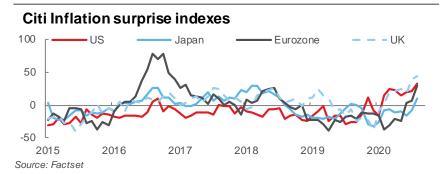


The markets continued to be buoyed by the optimism triggered by vaccine roll-outs but infection surges around the world have shown that the battle will not end swiftly. Economic activity is expected to recover as restrictions are eased around the world, although this is likely to happen at an uneven pace. Added to this, the US has introduced another huge stimulus bill, with the promise of even more spending soon. This will boost US economic activity and will likely have spillover effects in other countries too. On the flipside, government debt is projected to balloon in the coming decade, which will require claw back through higher taxes and/or lower spending. The hope is that the pandemic will end this year, but its impact will be much longer-lasting.

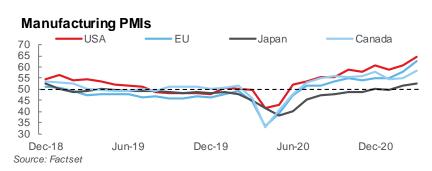
## Q4 growth was positive outside of Europe

## USA UK ■ Furozone Japan 140 90 40 -10 -60 Q1 19 Q2 19 Q2 20 Q3 19 Q120 Q3 20 Q4 2020 Source: Factset

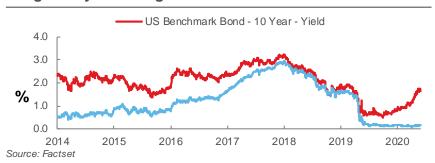
## The risk of rising inflation is coming into focus



## ...but the trend in manufacturing activity is upwards



## Long-term yields surge on vaccine and stimulus news





## **Economic Highlights**



## USA

- US economic progress continued with 4.3% annualized GDP growth in Q4 and further rises in the ISM indexes over Q1. Indeed, the nonmanufacturing ISM index surged to a record high of 63.7 in March, reflecting the impact of easing restrictions as the vaccine roll-out continues apace in the country.
- There has also been mounting evidence of rising cost pressures due to supplychain disruptions and pent-up demand. Inflation risks are a key concern now.
- Adding to these concerns is the largesse of the government. The administration introduced a \$1.9trn Covid support package in March and has swiftly turned its attention on a \$2trn infrastructure bill and another focused on social care and economic justice. These are planned to be partfinanced by higher taxes, which will likely trigger battles in Congress, but a higher-spending US government is likely to borrow more as well.
- The Fed continued to expect keeping its policy very supportive until the end of 2023 but, if growth does remain strong this year, the risk of hikes could rise next year.

## **EAFE**

- Europe has been engulfed in another severe wave of infections, which has prompted renewed harsh restrictions on movement and interactions. At the same time, governments have been embroiled in rising recriminations on the slow roll-out of vaccines, although the pace seems to have been picking up recently. This has inevitably meant that economic activity has suffered and is unlikely to begin recovering before this wave has passed.
- In Japan, the biggest cities have been in partial lockdown for much of Q1, affecting domestic activity. But the quarterly Tankan indexjumped to indicate a strong rebound, based on US economic stimulus, strong Chinese growth and the global vaccine roll-out.
- In the UK, the vaccine programme has so far been deemed a success and restrictions were starting to be eased as Q1 came to a close. As a result, economic optimism has risen significantly as well. On the flipside, there continued to be some disruption from trade restrictions created by Brexit, especially in Northern Ireland.

## **Emerging Markets**

- The Chinese economy remained relatively robust in Q4 but, while the Q1 GDP growth numbers will be flattered by the Covid-lockdown crash of last year, activity has been adversely affected by renewed travel restrictions. Household consumption has also fallen back recently. Nonetheless, the country's management of outbreaks and the likely opening up of global trade should support growth going forward.
- Elsewhere, the picture is less positive in some key EM countries. In Turkey, the sacking of the central bank head at the same time as a strong virus wave has dented prospects. Meanwhile, Brazil is also facing an overwhelming wave of infections amid perceived economic mismanagement. India, too is dealing with a rise in cases.
- The blockage in the Suez canal and other supply chain disruptions have also had an impact on the strength of activity in recent weeks.
- As with the developed world, the outlook for EM countries is dependent both on outbreak management and global trade developments.



## View Guidance



Large underperformance expected with highest conviction

- Target larger underweight
- Bring forward selling plans and defer SAA buying implementation
- Do not rebalance to target weight yet

More underperformance or stronger conviction

- Target underweight
- Bring forward selling plans and defer SAA buying implementation
- Do not rebalance up to target weight yet

More likely to underperform

- Target small underweight to strategic weight
- Prefer to avoid buying and selling on strength
- Buying for SAA reasons fine, but add slowly or into weakness.
- Consider partial rather than full rebalancing

=

Weak conviction or no view on relative performance

- Target benchmark or strategic weight
- Buying/
  Selling both
  look ok
  coming from
  SAA changes
  or rebalancing

+

More likely to outperform

- Target small overweight to strategic weight
- Prefer to accumulate
- Selling for SAA reasons fine, but look to sell gradually
- Slow rebalancing moves back to benchmark weight

+-

More outperformance or stronger conviction

- Target overweight
- Bring forward buying plans and defer SAA selling implementation
- Do not rebalance down to target weight yet



Large outperformance expected with highest conviction

- Target larger overweight
- Bring forward buying plans and defer SAA selling implementation
- Do not rebalance to target weight yet



## Appendix: Investment View Framework

## **Investment View**

## **Fundamental**

Analyze the core economic and underlying drivers of an asset class. For example:

- Economic Growth
- Earnings Growth
- Default Risk

## Valuation

Establish if the asset class is cheap or expensive given our fundamental outlook. For Example:

- P/E Ratio
- Credit Spreads
- Yield Levels

## Market Awareness

Establish if near-term drivers for the asset class are positive or negative. For Example:

- Technical Indicators
- Sentiment Surveys
- Futures/Options Positioning



## Appendix: Index Definitions

MSCI All Country World Index - A capitalization-weighted index of stocks representing approximately 46 developed and emerging countries, including the U.S. and Canadian markets.

MSCI Emerging Markets Index - A capitalization-weighted index of stocks representing 26 emerging country markets.

MSCIUS - A market capitalization-weighted index that is designed to measure the equity market performance of stocks in the USA.

JPM EMBI Global Diversified – Comprised of dollar-denominated Brady bonds, traded loans and Eurobonds issued by emerging market sovereign and quasi-sovereign entities. The Diversified version limits the weights of the index countries by only including a specified portion of those countries' eligible current face amounts of debt outstanding, providing for a more even distribution of weights within the countries in the index.

JPM GBI-EM Global Diversified - Designed to provide a comprehensive measure of local currency denominated, fixed-rate, government debt issued in emerging markets.

**BofA Merrill Lynch High Yield** - A market capitalization-weighted index that tracks the performance of U.S. dollar-denominated, below investment grade corporate debt publicly issued in the U.S. domestic market.

Trade weighted US Dollar (Federal Reserve) - A weighted average of the foreign exchange value of the U.S. dollar against a broad index currencies that circulate widely outside the country of issue

VIX Index – Tracks the market's expectation of 30-day volatility. It is constructed using the implied volatilities of a wide range of S&P 500 index options.

MSCI World Index - A free f loat-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets, representing 24 developed market country indices.

Russell 1000 Index - An Index that measures the performance of the largest 1,000 stocks contained in the Russell 3000 Index.

Russell 2000 Index - An Index that measures the performance of the smallest 2,000 stocks contained in the Russell 3000 Index.

MSCI EAFE Index - A capitalization-weighted index of stocks representing 22 dev eloped countries in Europe, Australia, Asia, and the Far East.

HFRI Fund Weighted Composite Index – The HFRI Fund Weighted Composite Index is a global, equal-weighted index of over 2,000 single-manager funds that report to HFR Database. Constituent funds report monthly net of all fees performance in US Dollar and have a minimum of \$50 Million under management or a twelve (12) month track record of active performance. The HFRI Fund Weighted Composite Index does not include Funds of Hedge Funds.

S&P/LTSA Leveraged Loans Index – The S&P/LSTA Leveraged Loan Index is the first index to track the investable senior loan market. This rules-based index consists of US loan facilities in the syndicated leveraged loan universe.

Bloomberg Barclays Corporate Bond Index - An unmanaged index considered representative of fixed-income obligations issued by U.S. corporates.

Bloomberg Barclays Credit Index - An unmanaged index considered representative of fixed-income obligations issued by U.S. corporate, specified foreign debentures, and secured notes.

ML MOVE Index - The Merrill lynch Option Volatility Estimate (MOVE) Index is a yield curve weighted index of the normalized implied volatility on 1-month Treasury options which are weighted on the 2, 5, 10, and 30 year contracts

ISM Purchasing Managers Index - The PMI® is a composite index based on the diffusion indexes of five of the indexes with equal weights: New Orders (seasonally adjusted), Production (seasonally adjusted), Employment (seasonally adjusted), Supplier Deliveries (seasonally adjusted), and Inventories. Diffusion indexes have the properties of leading indicators and are convenient summary measures showing the prevailing direction of change and the scope of change.



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